

## Fact Sheet

### Company:

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### Focus:

- consulting company specialized in procurement, supply chain and product cost optimization
- way we work: facts instead of slides
- Self-understanding: consulting is help for self-help
- target: to get you ahead

### Topics:

#### Purchasing

- purchasing bundling
- purchasing controlling
- procurement organization
- eProcurement
- global sourcing
- supplier management
- maverick buying
- outsourcing subassemblies
- quality management in purchasing
- risk management
- commodity management
- stock management

#### Supply Chain Management

- lean procurement & logistics
- logistics process optimization

#### Product cost optimization

- cost calculation during development
- innovation with suppliers
- product cost analysis
- interface of engineering/purchasing
- value analysis & value engineering

#### Digitization of Purchasing 4.0

- data analytics
- data classification
- digitization strategy in purchasing
- predictive analytics
- process mining

#### Competence management purchasing

- inhouse training
- open training
- comprehensive training programs

#### Interim Management Purchasing

### References

