# Fact Sheet

## Company:

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### Focus:

- consulting company specialized in procurement, supply chain and product cost optimization
- way we work: facts instead of slides

# **Topics:**

### Purchasing

- purchasing bundling
- purchasing controlling
- procurement organization
- eProcurement
- global sourcing
- supplier management
- maverick buying
- outsourcing subassemblies
- quality management in purchasing
- risk management
- commodity management
- stock management

### **Supply Chain Management**

- lean procurement & logistics
- logistics process optimization

# Durch Denken Vorne Consult

- Self-understanding: consulting is help for self-help
- target: to get you ahead

### **Product cost optimization**

- cost calculation during development
- innovation with suppliers
- product cost analysis
- interface of engineering/purchasing
- value analysis & value engineering

### **Digitization of Purchasing 4.0**

- data analytics
- data classification
- digitization strategy in purchasing
- predictive analytics
- process mining

### Competence management purchasing

- inhouse training
- open training
- comprehensive training programs

#### Interim Management Purchasing

# **References**

fia artoverses		mall//herlan		LORCH	flexa	battenfeld-cincinnatio
SCHMID		ELARS	KÖRBER MEDIPAK		viega	A Leuze electronic
BECKER	WERE AND	Boble	FREUND		enercity	1) lichtgitter
Flottweg		BROETIE	VARĴAN	() WashTec	OYSTAR	DIEFFENBACHER
DURKOPP ADLER	A		LASIAN	Schleuniger*	KNIPEX	AkerSolutions
kverneland	ACO	KAUTEX	GEA	handtmann	TENTE	HANSA FLEX
		STIEBEL ELTRON	BERNSTEIN	DOLL	SKE	GROB
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